



Kevin S. Keller

**dlk**  
THE DLK GROUP  
*Surety Bonds & Insurance for Contractors*

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- Prior to becoming an independent surety agent and partner with The DLK Group, Kevin was responsible for surety management of a 5 state region for **Hartford Insurance Co.** (Hartford maintains an A Best Rating, and is the 6<sup>th</sup> largest surety in the U.S.).
- Previously, responsible for the nationwide surety underwriting activities of **Surety America, LLC (Cleveland, OH)**, a managing general agency writing surety business exclusively on the paper of **RLI (Peoria, IL)**. RLI is the 15<sup>th</sup> largest U.S. writer of surety bonds.
- Served for 5 years as a Senior Surety Manager with **Fidelity & Deposit Company of Maryland (Zurich)**, responsible for surety underwriting throughout the entire State of Ohio. Zurich is rated “Excellent” by AM Best, and is the 3<sup>rd</sup> largest surety in the U.S.
- Started career with **Westfield Companies**, working as a home office surety underwriter, prior to being assigned to the company’s Cleveland, OH service office. Westfield is the 17th largest surety in the U.S.
- Member of the National Association of Surety Bond Producers, 2006-12 Ohio Contractor’s Association Executive Committee, 2010 Ohio Contractors Association Cleveland Chapter Chairman, Subcontractors Association of NE Ohio Board of Directors. Two-time President of the Surety Association of Northern Ohio.
- Expertise in all aspects of surety bonding, including...joint ventures and co-surety arrangements, minority set asides, bond form revisions, rate filings, reinsurance, fronting, captives, collateral / escrows, claims (and work-out arrangements), and financial counseling. Experience in working with GC’s / CM’s, subcontractors, highway & heavy equipment contractors, water / sewer contractors and specialty trades.
- Personal Relationships with the top surety “decision makers” in the country.

Kevin is a native of NE Ohio, a graduate of the University of Akron (with a post degree concentration in Construction Technology), and resides in Cuyahoga Falls, Ohio with his wife, Mary Jo, and 5 boys.

Expertise – Partnering – Exclusive Markets – Value Added Counsel – Service – Integrity